

1016818  
2/02

ELAN VITAL

Balance Sheet and Accounts

Year ended 31 March 2000

**N. HARRIS & CO.**

Registered Auditors

**LONDON**

The Trustees present their Report and the Accounts of the Charity for the period to 31 March 2000.

Elan Vital was established as a Charity by a deed dated 22 October 1991 ('the Trust Deed') and registered with the Charity Commission on 28 January 1993 (Registered No. 1016818). The address of Elan Vital is 3 The Drive, East Sussex BN3 3JE.

Elan Vital has one wholly-owned trading subsidiary, namely Elan Vital Limited, (Registered No. 2289543), Registered Office 3 The Drive, Hove, East Sussex BN3 3JE.

Elan Vital's bankers are Lloyds Bank Plc 74/78 Church Road, Hove, East Sussex BN3 2EE.

Elan Vital's solicitors are Messrs Bates, Wells & Braithwaite, 61 Charterhouse Street, London EC1.

Elan Vital's Auditors are Messrs N Harris & Co., Jaybee House, 155-157a Clapham High Street, London SW4 7SY.

The Trustees are:

Roland Peter Klepzig  
Susan Gower Robinson  
James Shaw  
Frederick Grant

The Trust Deed provides that the statutory power of removing a trustee or trustees and of appointing new or additional trustees is vested in the Settlor during its existence and thereafter in the Trustees for the time being. The minimum number of trustees is three and the maximum is seven. The Settlor is Elan Vital Foundation of Hirshmatstrasse 36, 6002 Luzern, Switzerland.

The power of investment is vested by the Trust Deed in the Trustees who have power to invest moneys arising under the trusts or otherwise to apply the same in the purchase or acquisition of real or personal property rights or interests of whatsoever kind and wheresoever situate.

The general powers of Trustees set out in the Trust Deed include the power to organise and hold conventions and conferences, both in the UK and throughout the world, and to co-operate with other organisations carrying similar work in organising and holding such conventions and conferences and other meetings and to contribute to the cost thereof.

There are no specific restrictions imposed by the Trust Deed concerning the way in which the Charity may fulfil its objectives.

#### STATEMENT OF THE TRUSTEES' RESPONSIBILITIES

Charity law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Charity and of its financial activities for that period. In preparing those financial statements the Trustees are required to:

- a. Select suitable accounting policies and then apply them consistently;
- b. prepare the financial statements on the going concern basis unless it is inappropriate to assume that the Charity will continue in business;

ANNUAL REPORT OF THE TRUSTEES (Continued)STATEMENT OF THE TRUSTEES' RESPONSIBILITIES (Continued)

- c. adopt policies which are in accordance with current law applicable to charities and with applicable accounting standards, subject to any material departures disclosed and explained in the financial statements;
- d. make judgements and estimates that are reasonable and prudent.

The Trustees are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Charity and to enable them to ensure that the financial statements comply with the Companies Act 1993. They are also responsible for safeguarding the assets of the Charity and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

REVIEW OF OBJECTIVES, POLICIES AND ORGANISATION

1. As set out in the Trust Deed, the purpose of the Trust is to advance public education in the understanding and realisation of human potential through self-knowledge based on the teachings of Prem Pal Singh Rawat, known as 'Maharaji'. In order to further these objects it is the policy of the Trustees to organise conferences and the like at which Mr Rawat will be invited to speak, and to organise Video Presentations of Mr Rawat's speeches, or live presentations by other persons with knowledge of this field, at venues throughout the UK and to co-operate with other organisations throughout the world which have similar objectives.

There have been no material changes in this policy since the last Annual Report.

2. The Trustees meet formally or informally several times a year to review the activities, policies and progress of the Charity.

For administrative purposes, the country is divided into 21 regions. Each region has its own voluntary officials of the Charity, including in each case a regional treasurer.

A national finance team of 6 trained volunteers co-ordinate and check the accounts of the regions each month. These accounts are then consolidated at Elan Vital's office in Hove.

Regular meetings take place between the officers of the Trust and its auditors.

During the year the Charity employed 4 full time and 2 part time support staff and 5 full time field workers.

REVIEW OF ACTIVITIES, DEVELOPMENT AND ACHIEVEMENTS

The growth of the Charity's activities has progressed satisfactory during the course of the year.

1. During the year the Charity organised an international two day event at which Mr Rawat agreed to speak, at the following location:

No. of attendees

July 1999	Manchester G Mex	6615
-----------	------------------	------

This event was well-attended and passed off successfully; costs were in line with budget and covered by general donations.

ANNUAL REPORT OF THE TRUSTEES (Continued)

2. Over 9000 public Video events were held throughout the UK at approximately 130 different venues, and generated considerable interest. A further number of satellite transmissions of presentations given by Mr Rawat were also received and broadcast at various venues around the UK.

These events were supported through voluntary donations and with the services of unpaid volunteers.

3. The Charity has continued to develop its support for international activities especially in relation to the convening of international events; the special international 'restricted' fund continues to support these activities, without detracting from the Trust's UK activities. Donations of £478266 were received into this fund during the year ended 31 March 2000.

4. During the year ended 31 March 2000 donations of £18497 were received into the Elan Vital Knowledge Centres fund which had been established in June 1998 to support the establishment of a permanent educational facility in the UK and to support the activities of other organisations with similar objectives at such permanent centres already established overseas.

5. The limited company owned by the Charity, Elan Vital Limited, continues to be used for the purpose of conducting related commercial activities, mainly comprising the sale of video and audio teaching material and including, where appropriate, the booking of hotel accommodation in relation to events such as those referred to above. Profits accruing from these activities are distributed to the Trust and applied for the purpose of the Charity.

In respect of the year ended 31 March 2000 the subsidiary covenanted profits of £134109 to the Charity.

6. All assets of the Charity other than those held in the special international 'restricted' fund and the special knowledge centres 'restricted' fund are held in an unrestricted general fund. The total income of this fund for the year was £895122. The Trustees authorised transfers totalling £108832 from the general fund to augment the resources of the special international restricted fund. The assets of the Charity are all held for the purpose of its objects and none have a value materially different from that shown in the Accounts.

7. The financial position of the Charity is good and the Trustees consider that it is well placed to continue the current level of activities for the foreseeable future.

8. The Charity does not have any significant investments apart from its shareholding in Elan Vital Limited.

9. The balances of the general and restricted funds are sufficient to meet the obligations of the Charity.

## ELAN VITAL

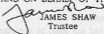
### ANNUAL REPORT OF THE TRUSTEES (Continued)

10. The Charity contributes to Elan Vital Foundation and Elan Vital Incorporated. Both of these organisations have objects and activities similar to those of the Charity. Contributions to these organisations are described in Note 4 on Page 9.

### POST-BALANCE SHEET EVENTS

The Charity organised a one day event in Harrogate in September at which Mr Rawat agreed to speak, and participated in a similar event held in Paris in the same month. The number of satellite transmissions have increased and are broadcast to more venues. A number of individuals have elected to receive these transmissions in their homes.

FOR AND ON BEHALE OF THE TRUSTEES

  
JAMES SHAW  
Trustee

We have audited the financial statements on pages 6 to 15 which have been prepared under the historical cost convention and the accounting policies set out on Page 8.

#### Respective responsibilities of Trustees and Auditors

As described on Page 1 the Charity's trustees are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you. We have been appointed auditors under section 43 of the Charities Act 1993 and report in accordance with regulations made under section 44 of that Act.

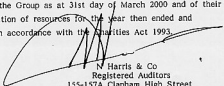
#### Basis of Opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Charity's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### Opinion

In our opinion the financial statements give a true and fair view of the state of affairs of the Charity and the Group as at 31st day of March 2000 and of their incoming resources and application of resources for the year then ended and have been properly prepared in accordance with the Charities Act 1993.



N Harris & Co  
Registered Auditors  
155-157A Clapham High Street  
London SW4 7SY

LONDON - 26th day of January 2001

ELAN VITAL

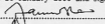
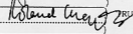
Balance Sheet

As at 31 March 2000

NOTE:

	<u>GROUP</u>		<u>CHARITY</u>		
	2000	1999	2000	1999	
	£	£	£	£	
	<u>FIXED ASSETS</u>				
7.	Tangible Assets	78108	62984	67393	53894
8.	Investments	1	1	101	101
		<u>78109</u>	<u>62985</u>	<u>67494</u>	<u>53995</u>
	<u>CURRENT ASSETS</u>				
9.	Stocks	27601	21852	-	-
10.	Debtors	90992	108321	100912	114782
	Cash at Bank & In Hand	74787	78646	53344	48168
		<u>193380</u>	<u>208819</u>	<u>154256</u>	<u>162950</u>
	<u>CREDITORS</u>				
11.	Amounts falling due within one year	(107961)	(97665)	(61909)	(45910)
	<u>NET CURRENT ASSETS</u>	<u>85419</u>	<u>111154</u>	<u>92347</u>	<u>117040</u>
	<u>TOTAL ASSETS LESS CURRENT LIABILITIES</u>	<u>163528</u>	<u>174139</u>	<u>159841</u>	<u>171035</u>
	<u>INCOME FUNDS</u>				
12.	Restricted Funds	74209	80493	74209	80493
	Unrestricted Funds:				
12.	- Charitable Fund	85632	90542	85632	90542
12.	- Non-Charitable Trading	3687	3104	-	-
		<u>163528</u>	<u>174139</u>	<u>159841</u>	<u>171035</u>

The financial statements on pages 6 to 15 were approved by the Board of Trustees on 26 January 2000 and signed on its behalf by:-

Signed:   
 Signed:  TRUSTEES

**CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES**

**FOR THE YEAR ENDED 31 MARCH 2000**

<b>NOTE:</b>	<u>Unrestricted Funds</u>	<u>Restricted Funds</u>	<u>Total</u>	<u>Total</u>
	<u>2000</u>	<u>2000</u>	<u>2000</u>	<u>1999</u>
	£	£	£	£
	<b><u>INCOME AND EXPENDITURE</u></b>			
	<b><u>Incoming Resources</u></b>			
	757084	496763	1253847	1180259
	-	-	-	-
	-	6016	6016	170
2.	134692	-	134692	179124
	3929	-	3929	4175
	<u>895705</u>	<u>502779</u>	<u>1398484</u>	<u>1363728</u>
	<b><u>RESOURCES EXPENDED</u></b>			
3.	712671	617895	1330566	1257280
5.	78529	-	78529	64624
	<u>791200</u>	<u>617895</u>	<u>1409095</u>	<u>1321904</u>
	<b><u>NET INCOMING/(OUTGOING) RESOURCES BEFORE TRANSFERS</u></b>			
	104505	(115116)	(10611)	41824
	(108832)	(108832)	-	-
	<b><u>NET INCOMING/(OUTGOING) RESOURCES</u></b>			
	(4327)	(6284)	(10611)	41824
	93646	80493	174139	132315
	<b><u>BALANCES CARRIED FORWARD</u></b>			
	<u>89319</u>	<u>74209</u>	<u>163528</u>	<u>174139</u>



NOTES TO THE ACCOUNTS

FOR THE YEAR ENDED 31 MARCH 2000

1. ACCOUNTING POLICIES

These Accounts have been prepared in accordance with applicable accounting standards under the historical cost convention.

The recommendations of the Statement of Recommended Practice - Accounting for Charities - have been followed and these Accounts incorporate the results of the Charity's wholly owned trading subsidiary.

The following principal accounting policies have been adopted:

a) Donations, Legacies and Voluntary Income

Credit is taken for donations, legacies and voluntary income when they are received by the Charity.

b) Grants Payable

Grants payable represent payments made to organisations having similar charitable objectives to those of Elan Vital, in accordance with the decisions of the Trustees.

c) Direct Charitable Expenditure

Direct charitable expenditure comprise all expenditure directly relating to the objects of the Charity, including the proportion of overhead costs which represent the direct costs of supporting charitable activities.

d) Management and Administration of the Charity

Management and administration costs represent the balance of overhead costs after allocations to direct charitable expenditure and comprises principally professional fees and costs relating directly to the operation of the Charity.

e) Depreciation

The Charity's tangible fixed assets are depreciated at 25% per annum on the reducing balance basis. The subsidiary's fixed assets are depreciated at 15% per annum on the reducing balance basis.

f) Stock

Stock has been valued at the lower of cost (including an appropriate charge for import duty and freight) and net realisable value, on a first-in, first-out basis.

2. NET INCOME FROM TRADING ACTIVITIES OF SUBSIDIARY

The Charity has one wholly owned subsidiary, Elan Vital Limited, which is incorporated in the UK. The activities of the Company comprise mainly the sale of videos and video teaching material and also, where appropriate, the booking of hotel accommodation in connection with events in which the Charity participates. The company covenants its taxable profits to Elan Vital. A summary of the trading results is shown below. Audited accounts have been filed with the Registrar of Companies.

ELAN VITAL

NOTES TO THE ACCOUNTS (Continued)

FOR THE YEAR ENDED 31 MARCH 2000

2. NET INCOME FROM TRADING ACTIVITIES OF SUBSIDIARY (Continued)

	2000	1999
	£	£
<u>Profit and Loss Account</u>		
Turnover	384336	528553
Increase(decrease) in stocks	5749	12372
Raw materials & consumables	(108927)	(130561)
Operating costs	(146570)	(232019)
Interest receivable	104	779
<b>Net Profit</b>	<b>134692</b>	<b>179124</b>
Profit distributed to Elan Vital	(134109)	(177462)
	<hr/>	<hr/>
Retained in subsidiary	583	1662
	<hr/>	<hr/>

3. DIRECT CHARITABLE EXPENDITURE

	<u>Unrestricted Funds</u>	<u>Restricted Funds</u>	<u>Total 2000</u>	<u>Total 1999</u>
	£	£	£	£
Branch Events	289816	3695	293511	212993
National Events	187267	-	187267	358922
International Events	47200	614200	661400	508521
Video Costs	15171	-	15171	21945
Support Costs	173217	-	173217	154899
	<hr/>	<hr/>	<hr/>	<hr/>
	712671	617895	1330566	1257280
	<hr/>	<hr/>	<hr/>	<hr/>

4. GRANTS PAYABLE

Direct charitable expenditure includes the following grants made:

	<u>Unrestricted Funds</u>		<u>Restricted Funds</u>	
	2000	1999	2000	1999
	£	£	£	£
Elan Vital Foundation	-	-	525200	348000
Elan Vital Inc	47200	-	82000	152980
Elan Vital - Australia	-	-	7000	7541
	<hr/>	<hr/>	<hr/>	<hr/>
	47200	-	614200	508521
	<hr/>	<hr/>	<hr/>	<hr/>

## NOTES TO THE ACCOUNTS (Continued)

## FOR THE YEAR ENDED 31 MARCH 2000

5. MANAGEMENT AND ADMINISTRATION OF THE CHARITY

	Unrestricted Funds	
	2000	1999
	£	£
Salaries & National Insurance	38465	24150
Consultancy Fees	11458	9440
Travelling & Subsistence	998	1295
Office Insurance	725	625
Rent & Rates	1411	1395
Lighting & Heating	194	164
Telephone, Postage & Stationery	6516	5879
Repairs & Renewals	73	1758
Bank Charges, Interest and Exchange Difference	5808	7980
Audit Fees	9518	9518
Legal & Professional	1244	-
General Expenses	1795	2018
Loss/(Profit) on disposal of Assets	-	-
Depreciation	324	402
	<u>78529</u>	<u>64624</u>

6. TOTAL RESOURCES EXPENDED

	Staff Costs	Depreciation	Other Costs	Total 2000	Total 1999
	£	£	£	£	£
Branch Events	41236	12496	239778	293510	212993
National Events	26645	7187	153435	187267	358922
International Events	-	-	654400	654400	500980
Knowledge Centre Fund	-	-	7000	7000	7541
Video Costs	-	-	15172	15172	21945
Support Costs	75232	2451	95534	173217	154899
Management and Administration	38465	324	39740	78529	64624
	<u>181578</u>	<u>22458</u>	<u>1205059</u>	<u>1409095</u>	<u>1321904</u>

ELAN VITAL

NOTES TO THE ACCOUNTS (Continued)

FOR THE YEAR ENDED 31 MARCH 2000

6. TOTAL RESOURCES EXPENDED (Cont'd)

<u>Staff Costs</u>	<u>2000</u>	<u>1999</u>
	<u>£</u>	<u>£</u>
Wages & Salaries	166416	142800
Social Security Costs	15162	13984
	<u>181578</u>	<u>156784</u>
 <u>Other Costs</u>	 <u>2000</u>	 <u>1999</u>
	<u>£</u>	<u>£</u>
Consultancy Fees	11458	9440
Hall Rental	231340	305221
Equipment Hire	36437	76402
Video Duplication & Supplies	15172	22544
Grants Made (note 4)	661400	508521
Transmission Charge	32190	-
Travel & Accommodation	64225	73468
Office Expenses	74172	57754
Audit Fees	9518	9518
Miscellaneous	70307	84286
Net Profit on disposal of assets	(1160)	-
	<u>1205059</u>	<u>1147154</u>

The average number of employees by function was:

	<u>2000</u>	<u>1999</u>
Charitable Activities	5	5
Support	2	2
Management & Administration	4	3
	<u>11</u>	<u>10</u>

No remuneration or reimbursement of expenses was paid to any of the Trustees.

ELAN VITALNOTES TO THE ACCOUNTS (Continued)FOR THE YEAR ENDED 31 MARCH 20007. TANGIBLE FIXED ASSETS - GROUP

	<u>Motor Vehicles</u>	<u>General Equipment</u>	<u>Computer Equipment</u>	<u>Furniture, Fixtures &amp; Fittings</u>	<u>Total</u>
<u>Cost</u>	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>	<u>£</u>
Brought Forward	20290	72236	32150	46372	171048
Additions	-	34601	3369	4691	42651
Disposals	-	(7486)	(1044)	-	(8530)
	<u>20290</u>	<u>99351</u>	<u>34475</u>	<u>51063</u>	<u>205179</u>
<u>Depreciation</u>					
Brought Forward	15062	41256	20666	31080	108064
On disposals	-	(4938)	(403)	-	(5341)
Charge for the year	1307	15259	2904	4878	24348
	<u>16369</u>	<u>51577</u>	<u>23167</u>	<u>35958</u>	<u>127071</u>
<u>Net Book Value</u>					
At 31/3/2000	<u>3921</u>	<u>47774</u>	<u>11308</u>	<u>15105</u>	<u>78108</u>
At 31/3/1999	<u>5228</u>	<u>30980</u>	<u>11484</u>	<u>15292</u>	<u>62984</u>

TANGIBLE FIXED ASSETS - CHARITY

	<u>Motor Vehicles</u>	<u>General Equipment</u>	<u>Computer Equipment</u>	<u>Furniture, Fixtures &amp; Fittings</u>	<u>Total</u>
<u>Cost</u>					
Brought Forward	20290	66165	24837	45818	157110
Additions	-	34041	450	3863	38354
Disposals	-	(7232)	-	-	(7232)
	<u>20290</u>	<u>92974</u>	<u>25287</u>	<u>49681</u>	<u>188232</u>

ELAN VITAL

NOTES TO THE ACCOUNTS (Continued)

FOR THE YEAR ENDED 31 MARCH 2000

7. TANGIBLE FIXED ASSETS - CHARITY (Cont'd)

	<u>Motor Vehicles</u>	<u>General Equipment</u>	<u>Computer Equipment</u>	<u>Furniture Fittings &amp; Fittings</u>	<u>Total</u>
	£	£	£	£	£
<u>Depreciation</u>					
Brought Forward	15062	39718	17563	30873	103216
On disposals	-	(4835)	-	-	(4835)
Charge for the year	1307	14518	1931	4702	22458
Carried Forward	<u>16369</u>	<u>49401</u>	<u>19494</u>	<u>35575</u>	<u>120839</u>
<u>Net Book Value</u>					
At 31/3/2000	<u>3921</u>	<u>43573</u>	<u>5793</u>	<u>14106</u>	<u>67393</u>
At 31/3/1999	<u>5228</u>	<u>26447</u>	<u>7274</u>	<u>14945</u>	<u>53894</u>

8. INVESTMENTS

	<u>Group Listed Investments</u>	<u>Listed Investments</u>	<u>Charity Shares In Subsidiary</u>	<u>Total</u>
	£	£	£	£
Brought Forward & Carried Forward	<u>1</u>	<u>1</u>	<u>100</u>	<u>101</u>

9. STOCKS

	<u>Group</u>		<u>Charity</u>	
	<u>2000</u>	<u>1999</u>	<u>2000</u>	<u>1999</u>
	£	£	£	£
Finished goods and goods for resale	<u>27601</u>	<u>21852</u>	<u>-</u>	<u>-</u>

## NOTES TO THE ACCOUNTS (Continued)

## FOR THE YEAR ENDED 31 MARCH 2000

## 10. DEBTORS

	Group		Charity	
	2000	1999	2000	1999
	£	£	£	£
Trade Debtors	-	5987	-	-
Income tax recoverable	81797	92770	81797	92770
Amount owed by subsidiary	-	-	14872	13810
Corporation Tax Repayable	-	750	-	-
Other debtors	5622	599	1089	403
Prepayments & accrued income	3573	8215	3154	7799
	<u>90992</u>	<u>108321</u>	<u>100912</u>	<u>114782</u>

## 11. CREDITORS

	Group		Charity	
	2000	1999	2000	1999
	£	£	£	£
<u>Amounts falling due within one year</u>				
Trade Creditors	15458	18079	-	-
Amount owing to subsidiary	-	-	1334	7165
Other taxes and Social Security Costs	11319	8253	4320	4148
Other creditors	48542	32219	27303	11528
Accruals	32642	39114	28952	23069
	<u>107961</u>	<u>97665</u>	<u>61909</u>	<u>45910</u>

## 12. FUNDS

	Unrestricted Funds			
	Restricted Funds	Charitable	Non-Charitable Trading	Total
	£	£	£	£
Balances at 1/4/1999	80493	90542	3104	174139
Incoming resources	502779	895122	134692	1532593
Transfers between funds	108832	(108832)	(134109)	(134109)
	<u>692104</u>	<u>876832</u>	<u>3687</u>	<u>1572623</u>
Expenditure	(617895)	(791200)	-	(1409095)
Balances at 31/3/2000	<u>74209</u>	<u>85632</u>	<u>3687</u>	<u>163528</u>

ELAN VITALNOTES TO THE ACCOUNTS (Continued)FOR THE YEAR ENDED 31 MARCH 200012. FUNDS (Cont'd)Restricted Funds

	Balance	Movement in Resources		Balance
	at	Incoming	Outgoing	at
	<u>1/4/1999</u>			<u>31/3/2000</u>
	£	£	£	£
Elan Vital International Tours & Events Special Fund	72706	587098	(607200)	52604
Knowledge Centres Fund	2291	18497	(7000)	13788
Donated Assets	5496	6016	(3695)	7817
	<u>80493</u>	<u>611611</u>	<u>(617895)</u>	<u>74209</u>

The outgoing resources in respect of donated assets represents the depreciation charge for the year and the net book value of assets scrapped during the year.

The Elan Vital International Tours and Events Special Fund was set up in January 1996 to deal specifically with the charity international activities. The fund is represented by current assets.

The knowledge Centre Fund was set up last year. The fund is represented by current assets.

The balance of the unrestricted charitable fund is represented by fixed and current assets.

The non-charitable trading fund represents trading profits retained by the charity's subsidiary.