Charity Commission Charity No. 1016818

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Balance Sheet and Accounts

Year ended 31 March 1998

ested by the Trust De-

N. HARRIS & CO.

Registered Auditors

ANNUAL REPORT OF THE AUDITORS OF ELAN VITAL

The Trustees present their Report and the Accounts of the Charity for the period Elan Vital was established as a Charity by a deed dated 22 October 1991 ("the Trust Deed)') and registered with the Charity Commission on 28 January 1993

(Registered no. 1016818). The address of Elan Vital is 3 The Drive, Hove, East Sussey BN3 3JE.

Elan Vital has one wholly-owned trading subsidiary, namely Elan Vital Limited. (Registered no. 2289543), Registered Office 3 The Drive, Hove, East Sussex BN3 3JE.

Elan Vital's bankers are Lloyds Bank Plc, 74/78 Church Road, Hove, East Sussex BN3 2EE.

Elan Vital's solicitors are Messrs Bates, Wells & Braithwaite, 61 Charterhouse Street, London EC1,

Elan Vital's Auditors are Messrs N Harris & Co. Jaybee House, 155-157a Clapham High Street, London SW4 7SY.

The Trustees are: Roland Peter Klenzig Susan Gower Robinson lames Shaw Francis Turner Frederick Grant (Appointed 10 February 1998)

to 31 March 1998.

The Trust Deed provides that the statutory power of removing a trustee or trustees and of appointing new or additional trustees is vested in the Settlor during its existence and thereafter in the Trustees for the time being. The minimum number of trustees is three and the maximum number is seven. The Settlor is Elan Vital Foundation of Hirschmattstrasse 36,6002 Luzerm, Switzlernad.

The power of investment is vested by the Trust Deed in the Trustees who have power to invest moneys arising under the trusts or otherwise to apply the same in the purchase or acquisition of real or personal property rights or interests of whatsoever kind and wheresoever situate.

The general powers of Trustees set out in the Trust Deed include the power to organise and hold conventions and conferences, both in the UK and throughout the world, and to co-operate with other organisations carrying out similar work in organising and holding such conventions and conferences and other meetings and to contribute to the costs thereof.

There are no specific restrictions imposed by the Trust Deed concerning the way in which the Charity may fulfil its objectives.

Charity Law requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Charity and of its financial activities for that period. In preparing those financial statements the Trustees are required to: select suitable accounting policies and then apply them consistently a. b. prepare the financial statements on the going concern basis unless it is

inappropriate to assume that the Charity will continue in business b. adopt policies which are in accordance with current law applicable to charities and with applicable accounting standards, subject to any material departures disclosed and explained in the financial statements

make judgements and estimates that are reasonable and prudent. The Trustees are responsible for keeping proper accounting records which disclose

with reasonable accuracy at any time the financial position of the Charity and to enable them to ensure that the financial statements comply with the Charities Act 1992. They are also responsible for safeguarding the assets of the Charity and hence for taking reasonable steps for the prevention and detection of fraud or other irregularities.

REVIEW OF OBJECTIVES, POLICIES AND ORGANISATION As set out in the Trust Deed, the purpose of the Trust is to advance public

1.

STATEMENT OF THE TRUSTEES' RESPONSIBILITIES

education in the understanding and realisation of human notential through self-knowledge based on the teachines of Prem Pal Singh Rawat, known as 'Maharaji'. In order to further these objects it is the policy of the Trustees to organise conferences and the like at which Mr Rawat will be invited to speak, and to organise video presentations or Mr Rawat's speeches, or live presentations by other persons with knowledge of this field, at venues throughout the UK and to co-operate with other organisations throughout the world which have similar objectives.

There have been no material changes in this policy since the last Annual Report.

The Trustees meet formally or informally several times a year to review the activities, policies and progress of the Charity.

2. For administrative purposes, the country is divided into 18 regions. Each region has its own voluntary officials of the Charity, including in each case

a regional treasurer. A national finance team of 6 trained volunteers co-ordinate and check the accounts of the regions each month. These accounts are then consolidated

at Elan Vital's office in Hove.

Regular meetings take place between the officers of the Trust and its auditors

During the year the Charity employed 3 full-time and 2 part time support

staff and 5 full-time field workers.

The growth of the Charity's activities has progressed satisfactory during the course of the year. In June 1997 the Charity organised three events at which Mr Rawat agreed 1 to speak, at the following locations: Number of attendees

REVIEW OF ACTIVITIES, DEVELOPMENT AND ACHIEVEMENTS

Brighton

Leicester	2000
London (Wembley)	5500 sollege of the box sollthado
All these events were well- were in line with the bud and by donations made at	attended and passed off successfully; costs get for each event and covered by general donations

The Wembley event was a public event - the first time that the Charity has organised a public event of this size.

Over 8000 public video events were held throughout the UK at approximately 2. 120 different venues, and generated considerable interest.

These events were supported through voluntary donations and with the services of unpaid volunteers.

The Charity has continued to develop its support for international activities 3. especially in relation to the convening of international events; the special international 'restricted' fund continues to support these activities, without detracting from the Trust's UK activities. Donations of £357042 were received into this fund during the year ended 31 March 1998.

The limited company owned by the Charity, Elan Vital Limited, continues to be used for the purpose of conducting related commercial activities, mainly comprising the sale of video and audio teaching material and including, where appropriate, the booking of hotel accommodation in relation to events such

as those referred to above. Profits accruing from these activities are distributed to the Trust and applied for the purpose of the Charity. In respect of the year ended 31 March 1998 the subsidiary covenanted profits

of £58168 to the Charity.

All assets of the Charity other than those held in the special international 'restricted' fund are held in an unrestricted general fund. The total income of this fund for the year was £665196. The Trustees authorised transfers totalling £102,158 from the general fund to augment the resources of the restricted fund. The assets of the Charity are all held for the purnose of its objects and none have a value materially different from that shown in the Accounts.

The financial position of the Charity is good and the Trustees consider that 6. it is well placed to continue the current level of activities for the foreseeable future.

The Charity does not have any significant investments apart from its shareholding in Elan Vital Limited.

REVIEW OF ACTIVITIES, DEVELOPMENT AND ACHIEVEMENTS (Continued)

- The balances of the general and restricted funds are sufficient to meet the obligations of the Charity. The Charity contributes to Elan Vital Foundation and Elan Vital Incorporated
- Both of these organisations have objects and activities similar to those of the Charity. Contributions to these organisations are described in Note 4 on Page 10. POST-BALANCE SHEET EVENTS

The Charity organised an event at Ascot in April 1998 and a three day international event at Wembley in June 1998.



We have audited the financial statements on pages 6 to 15 which have been prepared under the historical cost convention and the accounting policies set out on Page 8.

Respective responsibilities of Directors and Auditors

As described on Page 2 the Charity's trustees are responsible for the preparation of financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

Basis of Opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a lest basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgments made by the Trustees in the preparation of the financial statements, and of whether the accounting policies are appropriate to the charity's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to give reasonable assurance that the financial statements are free from material instratement, whether caused by freud or other irregulatity or error. In forming our own, or the property of the presentation of information in the financial statements.

Opinion

LONDON -2-

In our opinion the financial statements give a true and fair view of the state of affairs of the Charity and the Group as at 31st day of March 1998 and of the financial activities of the Group for the year then made and have been properly prepared in accordance with the Charittes Act 1912.

N Harris & Co Registered Auditors

155-157A Clapham High Street London SW4 7SY

Gro 199	
£	1558

Note

Balance Sheet

FIXED ASSETS Tangible Assets

CURRENT ASSETS Stocks

Cash at Bank & In Hand

NET CURRENT ASSETS

TOTAL ASSETS LESS CURRENT LIABILITIES

INCOME FUNDS Restricted Funds

Signed:

Signed:

Unrestricted Funds: - Charitable Fund

- Non-charitable trading

Investments

Debtors

CREDITORS: Amounts falling due within one year £ 53983

53984

9480

105022

173971

(95640)

78331

132315

40764

90109

132315

The financial statements on pages 6 to 15 were approved by the Board of Trustees on 27th January 1999 and signed on its behalf by

50460

7245

65076

47439

120660

(54957)

120393

85696

120393

TRUSTEES

As at 31 March 1998 Charity

1998

47443

47544

99648

25642

125290

(41961)

130873

40764

90109

130873

101

1997

143

47574

62428

35297

97725

(25898)

71827

119401

85696

119401

Note

Income and Expenditure

Incoming Resources Donations & Gifts

Donated Equipment

Resources Expended Direct charitable

Expenditure

of the Charity

Net Income of trading Subsidiary

Total Incoming Resources

Management & Administration

Total Resources Expended

Net Incoming (Outcoine) Resources before Transfers

Transfer between Funds

Net Incoming(Outgoing)

Balances Brought Forward

Balances Carried Forward

Legacies

Other

FLAN VITAL Consolidated Statement of Financial Activities for the year ended 31 March 1998 Unrestricted

Funds

598714

4636

58618

665646

514160

44465

558625

107021

(102158)

4863

85606

anssa

3678

1008

Restricted

Funds

350574

357042

452141

452141

(95099)

102158

33705

40764

6468

1008

Total

Funds

949288

4636

6468

58618

1022688

966301

44465

1010766

11022

119401

3678

Funds

823758

145518

1050060

1029412

1066348

(16288)

(16288)

136691

120303

36936

3582

4100

FOR THE YEAR ENDED 31 MARCH 1998

NOTES TO THE ACCOUNTS ACCOUNTING POLICIES

These Accounts have been prepared in accordance with applicable accounting standards under the historical cost convention.

The recommendations of the Statement of Recommended Practice, Accounting by Charities - have been followed and these accounts incorporate the results of the Charity's wholly owned trading subsidiary,

The following principal accounting policies have been adopted.

a. Donations, Legacies and Voluntary Income

Credit is taken for donations, legacies and voluntary income when they are received by the Charity.

Grants Pavable

Grants payable represents payments made to organisations having similar charitable objectives to those of Elan Vital, in accordance with the decisions of the Trustees

Direct Charitable Expenditure

Direct charitable expenditure comprises all expenditure directly relating to the objects of the Charity, including the proportion of overhead costs which represent the direct cost of supporting charitable activities.

d Management and Administration of the Charity

Management and Administration cost represents the balance of overhead costs after allocations to direct charitable expenditure, and comprises principally professional fees and costs relating directly to the operation of the Charity.

Depreciation

Tangible fixed assets are depreciated at the rate of 25% per annum, on the reducing balance basis.

Stocks

Stock has been valued at the lower of cost (including an appropriate charge for import duty and freight) and net realisable value, on a first-in, first-out basis,

incorporated in the UK. The activities of the company comprises mainly the sale of video and audio teaching material and also, where appropriate, the booking of hotel accommodation in connection with events in which the Charity participates. The company covenants its taxable profits to Elan Vital. A summary of the trading results is shown below. Audited accounts have been filed with the

> Unrestricted Funds

242239

124693

19308

126208

514160

230768

(40155)

58618

(58168)

450

Restricted

£

1569

440767

1998

243807

125499

19308

126208

966301

Funds

(134597)

2235

1997

2081

308

(45723)

145518

(144812)

Total

213460

57781

16117

106807

1029412

(128369)

NOTES TO THE ACCOUNTS (Continued)

NET INCOME FROM TRADING ACTIVITIES OF SUBSIDIARY

The Charlty has one wholly owned subsidiary, Elan Vital Limited, which is

Registrar of Companies.

Profit and Loss Account

Increase(decrease) in stocks

Raw materials & consumables

Turnover

Net Profit Profit distributed to Flan Vital

Branch Events

Video Costs

Support Costs

National Fuents

International Events

Operating Costs

Interest receivable

Retained in Subsidiary DIRECT CHARITABLE EXPENDITURE

FOR THE YEAR ENDED 31 MARCH 1998

FOR T	HE YEAR I	ENDED 31 N	IARCH 1	998			
GRANT	S PAYABL	E					
Direct	Charitable	expenditure	includes	the	following	grants	made
			Unres		ed Rest	ricted	

£

335500

78000

30255

449755

Restricted

Funds

Total

1998

335500

78000

30255

440755

Total

1998

22891

£

779

600

1089

169

3385

5355

470

8813

125

381 1588

6000

Total

1997

435000

85500

102000

624250

1997

15403

10

378

1342

283

2425

4330

9913

341

36936

203

1000

750

£

ELAN VITAL

NOTES TO THE ACCOUNTS (Continued) FOR THE YEAR ENDED 31 MA GRANTS PAYABLE

MANAGEMENT AND ADMINISTRATION OF THE CHARITY Unrestricted

Funds

22891

600

1089

160

3385

8813

391

358

470

42 44465

Elan Vital Foundation

Elan Vital - Australia

Elan Vital - Italy

Elan Vital - Fire

Others

Elan Vital Incorporated

Elan Vital - Cote D'voire

Salaries & National Insurance

Telephone, Fax, Postage and Stationery

Legal & Professional Fees

Loss(Profit) on disposal of Assets Depreciation

Amount written off investment

Travelling & Subsistence

Motor Vehicle Expenses Office Insurance

Rent & Rates

Audit Fees

Light and Heat

Repairs & Renewals

General Expenses

Bank Charges, Interest & Exchange Differences

NOTES TO THE ACCOUNTS (Continued)

FOR THE YEAR ENDED 31 MARCH 1998 TOTAL RESOURCES EXPENDED

Costs

Staff

Wages & Salaries

Other Costs

Hall Rental

Equipment Hire Video Duplication & Supplies

Office Expenses

Miscellaneous

Grants Made (Note 4)

Travel & Accommodation

Social Security Costs

			~	-	
Branch Events	44982	7628	191197	243807	213460
National Events	23141	3924	98435	125500	57781
International Events	342	58	451078	451478	635247
Video Costs	- Lover	-	19308	19308	16117
Support Costs	54507	3735	67966	126208	106807
	20001	400		Vital - Austral	26026
	National Events International Events Video Costs	National Events 23141 International Events 342 Video Costs - Support Costs 54507 Management and Administration of -	National Events 23141 3924 International Events 342 58 Video Costs - - Support Costs 54507 3735 Management and Administration of	Branch Events	Branch Events 44/892 76.28 1911/97 24/897 24/89 Astional Events 32141 392.4 984.5 12500 1

Depreciation

Other

Costs

132985

12878

145863

1998

٤

184095 25274

19308

68458

59295

849088

449755

Total

1998

Total

1997

066348

1997

£

98493

9730

108223

1997

44961

58490

942450

12160

the Charity	22891	470	21104	44465	
	145863	15815	849088	1010766	10
Staff Costs	_				_
Statt Costs					

1998 £

ELAN VITAL

NOTES TO THE ACCOU	NTS (Cont	inued)		
FOR THE YEAR ENDED	31 MARCE	1 1998		
TOTAL RESOURCES EXE	PENDED (C			
The average number of	employees,	analysed by	function was	
			1998	1997
Charitable activities			5	4
	Support Management & Administration			1
			10	

Management & Administration		3		1
		10		7
No remuneration or reimbursed expense	s were	paid to any of	the Trustees.	
TANGIBLE FIXED ASSETS - GROUP			Furniture.	

Equipment

(130)

59,609

22952

(75)

2644

Computer

Equipment

25746

2749

29.405

14590

2908

17498

10997

11156

£

fixtures &

Total

128139

16769

142478

77.402

16060

(1966)

28495 ___

53983

54647

(2430)

Fittings

34401

584

35085

23063

2074

26037

9048

11338

Motor General

£ £

18595 49397

3995 9341

(2300)

20290

12887

2323 8764

(1891)

13319 31641

6971 26961

5708

Brought Forward

Carried Forward

DEPRECIATION Brought Forward

Provision for the vear

Carried Forward

NET BOOK VALUE At 31/3/1998

On disposals

At 31/3/1997

Additions

Disposals

Vehicles

FOR THE YEAR EN	NDED 31 MA	RCH 1998			
TANGIBLE FIXED	ASSETS - C	HARITY (Cont			
	Motor Vehicles	General Equipment	Computer Equipment	Furniture Fixtures & Fittings	Total
COST					
Brought Forward	18595	47340	18917	33981	118833
Additions	3995	9218	2394	684	16291
Disposals	(2300)	(130)			(2430)
Carried Forward	20290	56428	21311	34665	132694

Disposals	(2300)	(130)			. (2430)
Carried Forward	20290	56428	21311	34665	132694
DEPRECIATION	12007		13080		

(1966)

(75)

(1891)

Brought Forward

Provision for the

Carried Forward

NET BOOK VALUE

At 31/3/1998

At 31/3/1997

On disposals

year

	ELAN VITAL			
NOTES TO THE ACCOUNTS	(Continued)			
FOR THE YEAR ENDED 31 M	4ARCH 1998			
INVESTMENTS				
INVESTMENTS				
	Green Green	oup	Charit	v
	Listed Investments	Listed Investments	Shares in Subsidiary	Total
	£	£	£	£
At 1/4/1997	43	43	100	143
Amount written off	(42)	(42)	security Forts	(42)
8062 (3333	- 52.00		Other creditions	_
At 31/3/1998	1 1000	1	100	101
STOCKS	5640		_	_
STOCKS	Group			
	1998	1997	Charity 1998	1997
	£	<u>f</u>	1	£
Material and the second second	and the	-		L
Finished goods and goods for resale	9480	5164		
500 3003	2 7007		ppinio emplet	_
DEBTORS				
(38616)	Gre	OUD	Charity	
	1998	1997	1998	1997
	£	135.	1990	£
Trade Debtors	-		Sost clot ed Funds	£
Income Tax recoverable	8420 73315	4934 56418	73315	56418
Amounts owed by subsidiary	m (=enal)	-	4579	2737
Act recoverable	750	750	-	-
Other Debtors Prepayments and accrued	820	99	586	70
income	21717	3775	21168	3203
			Consted Lease	
	105022	65976	99648	62428
	3705 45	Z		_

NOTES TO THE ACCOUNTS (Continued)

FOR THE YEAR ENDED 31 MARCH 1998

CREDITORS
Amounts falling due

within one year

Balance at 1/4/1997

Transfers between funds

Balance at 31/3/1998

Restricted Funds

Incoming Resources

Expenditure

	£	£	£	£
Trade Creditors	14092	10269		_
Amount owing to subsidiary	-	-	2273	1074
Other taxation & Social				
Security Costs	11074	7641	3886	2767
Other creditors	45922	18062	13333	5131
Accruals .	24552	18985	22469	16926
	95640	54957	41961	25898
			11201	23090
FUNDS				

Restricted

£

33705

357042

102158

40764

(452141)

Funds

Group

1997

Charitable

Fund

665196

(558625)

(102158)

90109

Movement in Resources

Trading

£

992

58468

(58618)

1442

Fund

Charity

3

11.

		Balance @ 1/4/1997	Incoming	Outgoing	Balance @ 31/3/19:
		£	£	£	£
Elan Vital International Tours & Events Special	Fund	30630	452732	449755	33607
Donated Assets	T dillo	3075	6468	2386	7157
		05022	-		
		33705	459200	452141	40764

The outgoing resources in respect of donated assets represent the depreciation charge for the year.

The Elan Vital International Tours and events special fund was set up in January

1996 to deal specifically with the Charity's international activities. The fund is represented by current assets.

The balance on the unrestricted charitable fund is represented by fixed and current assets.

The non-charitable trading fund represents trading profits retained by the charity's subsidiary.